

16 MANAGING PARTNERS FORUM

3rd + 4th March 2023
Sheraton Grand Mirage | Gold Coast QLD

GOLD PARTNERS



HARRISS WAGNER
Consultants and Advisers



SILVER PARTNER



BRONZE PARTNERS



SUPPORTING ORGANISATIONS



SUPPORTING CHARITY

ABOUT CHILLI IQ

connecting leaders + ideas

We are a leading creator of conferences and summits who aim to bring together great minds with avid learners amongst the thought-inspiring atmosphere of leading venues.

Chilli IQ has many years of collective experience in the area of creating and developing innovative conferences and summits for the changing business environment. This is not though what differentiates us from the crowd, what makes us unique is our modus operandi. We value quality and strive to ensure that every aspect of our events reflects this – from the choice of speakers, the venue and the genuine attention to detail.

Our main objective is to lead the field in the area of knowledge delivery and as this is a fluid process we are constantly seeking new avenues and evolving to make sure we never just settle. We ensure that all who partake in the Chilli IQ conference experience – whether it be as a delegate, a speaker, a sponsor or an endorsing association – maximise their investment and attain a higher level of understanding and awareness of the chosen business theme.



ABOUT THE EVENT : THEME

Resilience + Reinvention

The Australian legal market survived reasonably well during the worst of the pandemic of the last two years, in respect to its global counterparts. Yet signs of this shine dimming could be showing amidst what is being coined as a 'legal recession' from the media. New uncertainty over inflation, higher interest rates and international conflicts make leading in this new climate even more tumultuous. It is another game changer and learning resilience to steer through yet another storm, is not only about the downside risk, but also what needs to be done to reinvent for the next phase.

“Australian law firm partners are finding themselves bearing a load that is seemingly heavier every year and facing greater pressure than ever to master an evolving role which is increasingly focused on developing and adopting new technologies and establishing leadership in addition to their role as top lawyers within their firms.”

2022 State of the Legal Market report | Thomson Reuters

The 16th Managing Partners Forum will tackle these current issues facing law firm leaders, through targeted topics addressed by leading legal commentators and experts. Now in its sixteenth year, the forum has established itself as the foremost event for legal leaders in strategy, leadership and technology, throughout the Asian Pacific region.

It is Chilli IQ's consistent determination of eighteen years of excellence in producing events for law firm leaders and partners that the legal industry can trust the quality of each event created. Guided by the astute input of the advisory panel, speakers and topics are selected for their relevance in enhancing the role of the legal leader and preparing them for better future planning.

ADVISORY PANEL

In order to best represent the interests and needs of the legal profession, we have assembled some of the most prominent legal leaders and thinkers to form the **2023 Advisory Panel** that assists with the direction and planning of topics for the 16th Managing Partners Forum.

Our esteemed panelists include:



RENAE LATTEY
CHIEF EXECUTIVE
PARTNER AUSTRALIA
**KING & WOOD
MALLESONS**



SAM NICKLESS
PARTNER + COO
GILBERT + TOBIN



FIONA CROSBIE
CHAIR
ALLENS



BRUCE COOPER
CHIEF EXECUTIVE
PARTNER
CLAYTON UTZ



GENEVIEVE COLLINS
CHIEF EXECUTIVE
PARTNER
LANDER & ROGERS



ALISON DEITZ
CHIEF EXECUTIVE
PARTNER
**NORTON ROSE
FULBRIGHT**

CONFIRMED SPEAKERS

The following speakers have been invited for their expertise and knowledge on the chosen topics:



CONFIRMED INTERNATIONAL KEYNOTE SPEAKER

HEIDI K. GARDNER DISTINGUISHED FELLOW **HARVARD LAW SCHOOL**

Heidi K. Gardner, PhD, is the author of the best-selling book *Smart Collaboration* and newly released *Smarter Collaboration: A New Approach to Breaking Down Barriers and Transforming Work* (both Harvard Business Press). A Distinguished Fellow at Harvard Law School and previously a professor at Harvard Business School, she is currently the faculty chair and instructor in multiple executive education programs at both institutions.

Heidi will be presenting in person at the event

- **CHRIS BULL** | PRINCIPAL | **EDGE INTERNATIONAL (UK)**
- **ERIC HUNTER** | GLOBAL FUTURIST, HEAD OF INNOVATION FUTURES, CHIEF TECHNOLOGY INNOVATION OFFICER **BRADFORD & BARTHEL, LLP (USA)**
- **TIM JARVIS AM** | EXPLORER, ADVENTURER , ENVIRONMENTAL SCIENTIST
- **DR HAYLEY LINTHWAITE** | PRINCIPAL | **TOMORROW ARCHITECTS**
- **MARKUS BRUECKNER** PROFESSOR RESEARCH SCHOOL OF ECONOMICS **ANU**
- **MICHAEL ROCH** | PARTNERSHIPS ADVISOR | **PERFORMANCE LEADER**
- **JOEL BAROLSKY** | MANAGING DIRECTOR | **BAROLSKY ADVISORS**
- **SIMON POLE** | DESIGN PRINCIPAL | **UNISPACE**
- **RICHARD JENNINGS** | GENERAL MANAGER | **AUSTRALIAN LEGAL SECTOR ALLIANCE**
- **RAY D'CRUZ** | CEO | **PERFORMANCE LEADER**

WHO SHOULD ATTEND

- This event has been exclusively produced to address the function and capacity of the following position holders from mid-tier to large law firms:
- Managing Partners (current and imminent)
- Executive Committee members including Chief Executive Officers; Chairpersons; Chief Operation Officers
- Senior Partners with an eye towards Management
- General Counsel from leading organisations

WHAT YOU WILL LEARN

THE CONFERENCE PROGRAMME HAS BEEN CAREFULLY CREATED TO ADDRESS THE MOST CURRENT ISSUES RELEVANT TO LEGAL LEADERS TODAY.

TOPICS DISCUSSED INCLUDE:

- **RECENT ECONOMIC DEVELOPMENTS AND PROSPECTS**
- **SMARTER COLLABORATION**
- **LEADING DURING TURBULENT TIMES**
- **CYBER SECURITY AWARENESS**
- **THE DIGITAL ECONOMY - PERSPECTIVES FROM A FUTURIST (AI, NFTS, UNMANNED AVIATION, METAVERSE)**
- **THE AGILE LAW FIRM**
- **CREATING THE NEW WORKSPACE**
- **ESG - TOWARDS NET ZERO, DO OUR CLIENTS & PEOPLE CARE?**
- **THE PARTNERSHIP REMUNERATION HANDBOOK**
- **RAISING COMPLEXITY FOR THE COMPLEX WORLD**

PROGRAMME DAY 1 - 3RD MARCH 2023

10:00 - 10:30

REGISTRATIONS OPEN

10:30 - 10:45

OPENING REMARKS FROM THE CHAIR

JOEL BAROLSKY | MANAGING DIRECTOR | **BAROLSKY ADVISORS**

10:45 - 11:30

SESSION ONE

Opening Session

LEADING DURING TURBULENT TIMES

In his presentation Tim will talk about the lessons learnt from his expeditions and how they can be applied to leadership, problem solving, risk management, resilience, teamwork, motivation and goal setting in an organisational context. Providing gripping, first-hand accounts of the challenges faced, Tim offers unique insights into the very real parallels that exist between his expeditions and achieving at the highest level in the corporate world.

TIM JARVIS AM ADVENTURER & ENVIRONMENTAL SCIENTIST

11:30 - 12:15

SESSION TWO

RECENT ECONOMIC DEVELOPMENTS AND PROSPECTS

In this talk, I will review recent economic developments in Australia and globally. Australia is a small open economy and economic developments in Australia's major trading partners will affect GDP growth, inflation, the growth of real wages, and employment in Australia. I will argue that most of the build-up in inflation was due to a combination of ultra-loose monetary policy, tight labor markets, and supply-side shortages. As supply-side shortages are resolved this will ease inflationary pressures. Nominal interest rates have risen in advanced economies and it is quite likely that this will significantly contribute to a reduction in demand, and thus inflation.

MARKUS BRUECKNER PROFESSOR RESEARCH SCHOOL OF ECONOMICS
AUSTRALIAN NATIONAL UNIVERSITY

12:15 - 12:30

TECH TALK

LEXISNEXIS

12:30 - 13:30

LUNCHEON

LUNCHEON BREAK AND TIME TO CHAT

13:30 - 14:00

SESSION THREE

CREATING THE NEW WORKSPACE

Some firms have ignored the post-covid demands from employees for new ways of working, while other have grasped the nettle and reinvented themselves. Over the past five years at MPF, Simon has been presenting ideas such as new ways of working, client experience (CX), acoustics for legal offices, adaptive space, digital equity, territoriality, legal personality types, wellness in practice and return to the office. In this session, he will demonstrate how some of Australia's leading law firms have applied these concepts in practice through their workspace.

SIMON POLE DESIGN PRINCIPAL **UNISPACE**

PROGRAMME DAY 1 - 3RD MARCH 2023

14:00 - 14:45
SESSION FOUR

THE DIGITAL ECONOMY - PERSPECTIVES FROM A FUTURIST

With the global economy currently facing economic headwinds: capital investment continues to pour into research and development targeting evolutions in Generalized AI, Unmanned Aviation, Autonomous Driving, the Metaverse, and Quantum Acceleration within High Performance Computing.

What do these investments mean for the global legal industry, and how soon will their impacts be felt?

This session explores the tangible steps forward into the global economy's continuing evolution into the digital economy and how these future investments are translating into reality.

ERIC HUNTER | GLOBAL FUTURIST, HEAD OF INNOVATION FUTURES
CHIEF TECHNOLOGY INNOVATION OFFICER

BRADFORD & BARTHEL, LLP (USA)

14:45 - 15:15
BREAK

AFTERNOON TEA BREAK AND TIME TO CHAT

15:15 - 15:30
TECH TALK

THOMSON REUTERS

15:30 - 16:00
SESSION FIVE

CYBER SECURITY AWARENESS

- What do we need to do?
- Protection & remediation;
- Paying a ransom (ethical dilemma)

FUSE TECHNOLOGY

16:00 - 17:00
SESSION SIX
PANEL
DISCUSSION

ESG - TOWARDS NET ZERO, DO OUR CLIENTS & PEOPLE CARE?

An exploration of how firms can respond, and potentially work together, to address the challenges of climate change.

RICHARD JENNINGS | GENERAL MANAGER | **AUSTRALIAN LEGAL SECTOR ALLIANCE**

ALISON DEITZ | CHIEF EXECUTIVE PARTNER | **NORTON ROSE FULBRIGHT**

GENEVIEVE COLLINS | CHIEF EXECUTIVE PARTNER | **LANDER & ROGERS**

17:00 - 17:30
MEET AND GREET

IN VINO VERITAS BY HARRISS WAGNER

An opportunity to taste some of Queensland leading wines.

17:30 - 18:00
BREAK

FREE TIME

18:00 - 22:00
Drinks & Dinner

EVENING DINNER AND DRINKS

PROGRAMME DAY 2 - 4TH MARCH 2023

9:00 - 9:15

CHAIRPERSON OPENING

JOEL BAROLSKY | MANAGING DIRECTOR | **BAROLSKY ADVISORS**

9:15 - 10:15

SESSION ONE

OPENING
INTERNATIONAL
KEYNOTE

SMARTER COLLABORATION

In her keynote speech, Dr. Heidi K. Gardner will discuss the core findings and themes from her new book *Smarter Collaboration: A New Approach to Breaking Down Barriers and Transforming Work*, and engage with the audience on these ideas. She'll share:

- The latest smart collaboration case studies and insights
- Top mistakes law firms make
- Tips and techniques for collaborating more effectively

HEIDI K. GARDNER PhD DISTINGUISHED FELLOW **HARVARD LAW SCHOOL**

10:15 - 10:30

TECH TALK

CONNECTED FIRM - ENABLING COLLABORATION, RESILIENCE & AGILITY

In this session, expect to learn how addressing perennial pain points of silos, barriers, and restricted knowledge will enable smarter collaboration across a more connected firm. The successful businesses of the future will be investing now in an industry cloud approach to better connect their disparate technology and allow for a clean holistic understanding of multi-sourced data on their markets, clients, matters and people.

LAVINIA CALVERT, GENERAL MANAGER, MARKETING AND BUSINESS DEVELOPMENT SOLUTIONS, **INTAPP**

10:30 - 11:00

BREAK

MORNING TEA AND CHAT TIME

11:00 - 11:40

SESSION TWO

THE PARTNER REMUNERATION HANDBOOK Q&A

Joel Barolsky will chair a wide-ranging and interactive Q&A session with Ray D'Cruz and Michael Roch, co-authors of *The Partner Remuneration Handbook*. In addition to opening comments from the authors on reward trends and questions from the chair, audience members will be invited to ask questions and join the discussion on aspects of partner compensation or contribution management.

To purchase a copy of *The Partner Remuneration Handbook*, visit the publisher's website, [Globe Law & Business](https://www.globeandbusiness.com).

- **MICHAEL ROCH** | PARTNERSHIPS ADVISOR | **PERFORMANCE LEADER**
- **RAY D'CRUZ** | CEO | **PERFORMANCE LEADER**

MODERATOR: JOEL BAROLSKY | MANAGING DIRECTOR | **BAROLSKY ADVISORS**

PROGRAMME DAY 2- 4TH MARCH 2023

11:40 - 12:30
SESSION THREE

THE AGILE LAW FIRM

- **HOW AGILE IS YOUR FIRM?**
- **THE 10 ATTRIBUTES OF THE AGILE LAW FIRM**

The demand to continuously improve and stay ahead of intensifying competition requires law firms to become agile. Agile was originally designed as a set of practices to improve the effectiveness of software development. It has since become a business method for discovering requirements, developing solutions through the collaborative effort of self-organizing, cross-functional teams with the close participation of the customer or client, an adaptive approach for addressing new situations and challenges.

CHRIS BULL | PRINCIPAL | **EDGE INTERNATIONAL UK**

12:30 - 13:15
BREAK

LUNCHEON

13:15 - 14:30
SESSION FOUR
HANDS ON
SESSION

RAISING COMPLEXITY FOR A COMPLEX WORLD

With so many macro forces creating disequilibrium and working against your organisation, those that we as leaders are swimming head-on into, what's it like to be a leader at this unique moment in time? How do we elevate to the balcony and get off the dancefloor? How do we build the capability to engage teams in a hybrid world? When the pace of change is moving at light speed, what tools do we require to maintain a dynamic leadership presence and avoid being overwhelmed?

This session borrows language and frameworks from Adaptive Leadership and Adult Development, we'll zoom out and provide tools that locate ourselves within these complex systems, to see the whole for what it is, to recognise our role within it, and for what's being asked of us.

DR. HAYLEY LINTHWAITE | PRINCIPAL FACILITATOR | **TOMORROW ARCHITECTS**

MATT COBIN | PRINCIPAL FACILITATOR | **TOMORROW ARCHITECTS**

14:30
END

CLOSE OF CONFERENCE

EVENT INFORMATION

EVENT NAME:

THE 16th MANAGING PARTNERS FORUM

EVENT DATE: Friday 3rd + Saturday 4th March 2023

VENUE: SHERATON GRAND MIRAGE RESORT

EVENT ADDRESS: 71 Sea World Drive,
Main Beach Gold Coast, Queensland

PHONE NUMBER: Main Line: 07 5577 0000

CONFERENCE TIMING:

DAY 1: Friday 3rd March 2023

CONFERENCE REGISTRATION: 10:00AM- 10.30AM REGISTRATION

CONFERENCE TIMING: 10.30AM- 5:00PM

CONFERENCE FREE TIME 5:30PM - 6:00PM

DINNER & DRINKS: 6:00PM - 9:30PM

DAY 2: Saturday 4th March 2023

CONFERENCE TIMING: 9:00AM- 2:30 PM

DRESS REQUIREMENTS: CASUAL

ACCOMMODATION: the Sheraton Grand Mirage Resort, Gold Coast is offering the following rate: **\$385.00 (breakfast not included)**

Please call - 07 5577 0000 or email reservations.goldcoast@sheraton.com

TAX INVOICE + REGISTRATION FORM

ABN : 13 919 558 766

*REGISTRATION TO ATTEND 16TH MANAGING PARTNERS FORUM

EXTENDED EARLY BIRD & GROUP RATES (INC GST)

[] 1 X DELEGATE: \$2,095 EACH [] 2 X DELEGATES* : \$1,800 EACH

*MUST BE FROM THE SAME FIRM.

FOR SPECIAL GROUP RATES PLEASE CONTACT US ON: 0401 118 116

*PRICES INCLUDE GST

*DELEGATE REGISTRATIONS INCLUDE THE FOLLOWING:

- TWO DAY CONFERENCE PASS
- CONFERENCE LUNCHEON & REFRESHMENTS
- NETWORKING DRINKS & DINNER
- DELEGATE BAG AND POST - EVENT PRESENTATIONS
- EXHIBITION PASS

PLEASE NOTE: Accompanying Companions Dinner Pass

We are offering registered delegates' husbands, wives or partners, 1 complimentary networking drinks and dinner pass for the Day 1 dinner.

Please let us know their names below:

NOTE: We would like to include your photo (from LinkedIn or your firm's website) in the catalogue so that delegates can easily identify you. We also may record some sessions and parts of the event. The video may be used for promotional &/or educational purposes. Your contact details will be added to our database to keep you informed of any event updates & future Chilli IQ Marketing and industry relevant information.

Please contact us if you do not want to be added

Please note my dietary requirement

[SECURE CHILLIQ ONLINE STORE](#)

REGISTRATION FORM

Name:	<input type="text"/>	Surname:	<input type="text"/>
Company:	<input type="text"/>	Job Title:	<input type="text"/>
Address:	<input type="text"/>		
Email:	<input type="text"/>	Phone:	<input type="text"/>

CREDIT CARD PAYMENT

Cardholder's Name:	<input type="text"/>		
Card No:	<input type="text"/>	expiry:	<input type="text"/> / <input type="text"/>
approved by:	<input type="text"/>		

Please charge my Card: \$

MASTER
CARD:

VISA :

*AMEX:

*AMEX payments incur 3% surcharge

TERMS & CONDITIONS: All delegates must be paid in full prior to the date of the event before admittance to the conference & collection of conference documentation is allowed. CHILLIQ LAW EVENTS t/a CHILLIQ reserves the right to change or amend this program at its own discretion due to any cancellations, or rescheduling. Details regarding this conference were correct at the time of printing.

CANCELLATION & REFUND POLICY: Any conference cancellation received must be made in writing: Up to 30 days before the event date - refunds will be given less a \$100 administration fee. **REFUND:** No refund will be issued 30 days before the event date however a substitute delegate may attend in your place.

ChillIQ

connecting leaders + ideas